### **Salesorder**

Self Service for Manufacturing Companies



## flowit

#### Since 2007:

- Digitalization of manufacturing companies
- Rising efficiency through optimization and automation of processes

Helped over 200 companies.







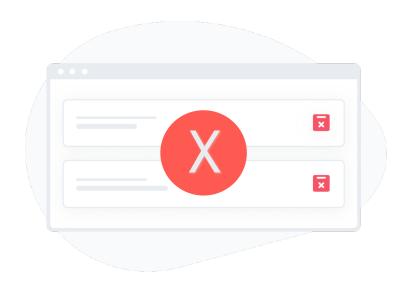






### The 3 step process

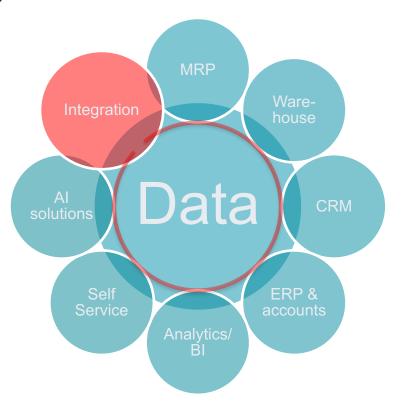
- 1. We are too busy to work with efficiency
- 2. We are cutting costs due to COVID
- 3. We need "new everything" & FAST!





### Why the "new everything"?

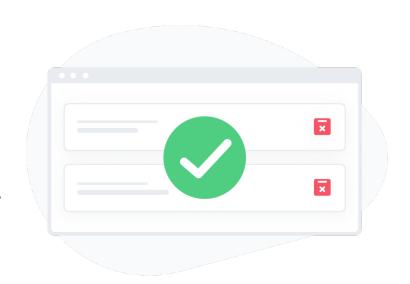






### Fix what you can!

- 1. Map processes and business needs
- 2. Develop new (digital) processes
- 3. Guide towards the data-centric model
- 4. Enable transparency & data quality
- 5. Fill the gaps





# What are we doing instead?

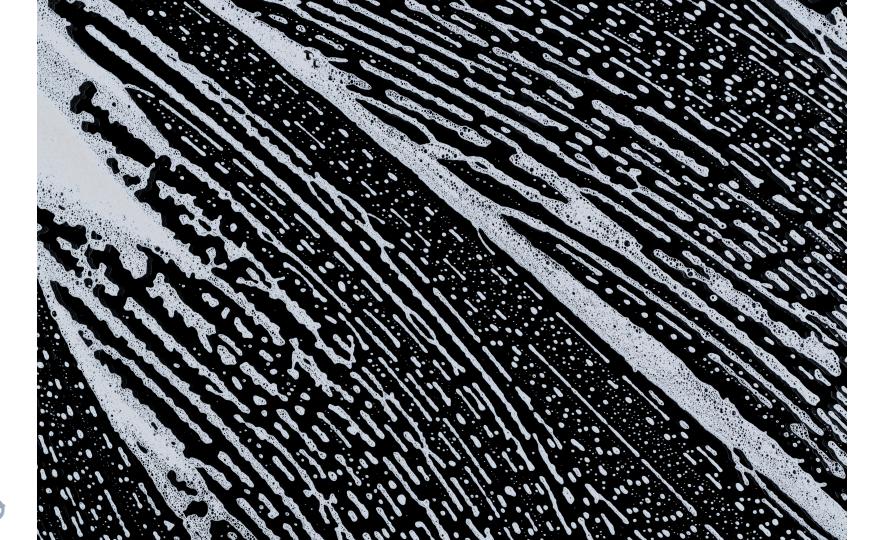
The COVID-19 gap







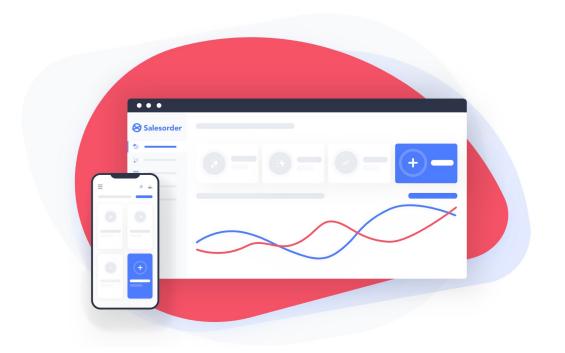






### How do you fix irregular working hours?

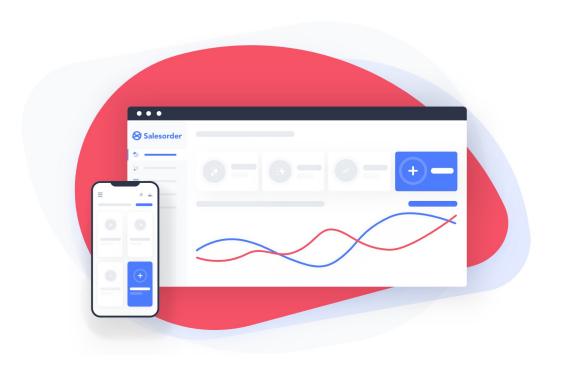
- 24 hours a day
- 7 days a week
- Don't push, enable





#### The case for Self Service as a Service

- Cost
- Speed
- 70% prefer
- 80% won't go back







# Customer peace of mind

- Easy order and re-order
- Order status, history, invoices
- Complete product information

Whenever



# YOUR piece of the pie

- Order processing time slashed
- Product information sharing
- Campaigns and discounts
- Complete transparency
- Analytics & KPI
- Churn management





### Thanks!

www.salesorder.eu www.flowit.ee

